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## **Radio Systems Corporation® Acquires Motivation Designs LLC, makers of Kurgo®**

*Leading pet brand expands portfolio with travel and outdoor adventure products for dogs*

**KNOXVILLE, Tenn.** (October 18, 2018) – Radio Systems Corporation®, a global leader in pet containment and lifestyle products through its [PetSafe® Brand](#), [Invisible Fence® Brand](#) and [SportDOG® Brand](#), has acquired Motivation Design LLC, makers of Kurgo® pet products. The acquisition was finalized October 18, 2018.

Based in Salisbury, MA, Kurgo® has a portfolio of innovative, highly functional and easy-to-use pet travel products that allow families and pets to experience outdoor travel and adventure together. Kurgo's outside-the-home product line is positioned to capture the active lifestyle pet goods market which is a large category with significant growth potential.

"The acquisition of Kurgo® will enable Radio Systems to expand our reach to customers seeking adventure outside their home," said Willie Wallace, CEO of Radio Systems Corporation®. "Our customers tend to focus on spending more quality time with their pets, which includes bringing their dog on outdoor adventures with them. The Kurgo® product portfolio helps to keep dogs safe during outdoor excursions. This acquisition will enable us to accelerate the expansion of our travel and access category which we began in 2017 with the acquisition of Solvit™ and help us better serve our customers. Kurgo's passion for adventure pet products is also in sync with the PetSafe brand's mission to help pets and their owners live happy lives together."

Kurgo co-founder Gordie Spater said, "We are excited about this new chapter for Kurgo products. We take our work personally and each product we create solves a real need to help more people enjoy time outside their house engaged with their dog. We are proud of the fact that our gear helps dogs to be a central part of family adventures and outdoor travel. With the expanded scale of Radio Systems Corporation®, we're looking forward to seeing how Kurgo products will impact more families' lives."

Popular Kurgo products include products for traveling in the car with your dog such as car seat covers, crash tested harnesses, booster seats and backseat barriers as well as products to make the outdoor excursion a success such as active harnesses, backpacks for dogs, dog life jackets, leashes and collars.

Kurgo® was represented in this transaction by Cascadia Capital LLC, an investment bank serving middle market clients globally.

### **About Radio Systems Corporation®**

Radio Systems Corporation® is a leading developer and manufacturer of pet products. The company is headquartered in Knoxville, TN with offices in various cities across the U.S. and the globe. The Radio Systems Corporation® family of brands [PetSafe® Brand](#), [Invisible Fence® Brand](#), and [SportDOG® Brand](#). Since its founding in 1991, Radio Systems Corporation® has grown into an international corporation selling in over 52 countries.

The Radio Systems Corporation® portfolio includes a wide array of behavioral, containment and lifestyle product solutions. Radio Systems Corporation® is driven by a dedication to creating quality products for pets and their owners. To learn more about Radio Systems Corporation® visit [radiosystemscorporation.com](http://radiosystemscorporation.com).

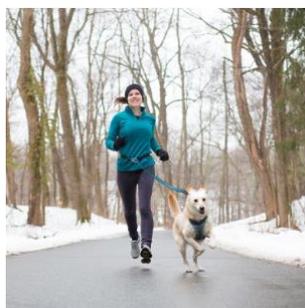
### **About Kurgo®**

Kurgo® is dedicated to creating innovative, stylish and high-quality pet travel products that allow families and pets to experience adventures together, wherever life takes them. Whether it's an outdoor excursion or running errands in town, Kurgo's extensive travel and outdoor line offers a diverse selection of products to encourage pets and people to GO TOGETHER. For more information and a full list of products, please visit [kurgo.com](http://kurgo.com).

## **Kurgo Pet Products**



Surf n Turf Dog Life Vest



Quantum Leash



G Train Dog Carrier Backpack